

Is your company listed on the number one site for people looking for cablers, if not click on the image and see how easy it is to have a listing

To access the webinar presentation just scroll:

The Importance of Applying S009 and adhering to its Guidelines





The Importance of Applying S009 and adhering to its Guidelines

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Relax, sit back and listen

YOU WILL HAVE ACCESS TO THIS SLIDE PACK FOR FUTURE REFERENCE, WE WILL EMAIL YOU WITH ALL THE DETAILS



Why?

- 1. It's the law
- 2. "Cover Your Butt"
- 3. Separate the "Good Guys" from the "Cowboys" to avoid downward price spiral



Key issues addressed in this webinar

- 1. Conventional S009 requirements
- 2. Scope of S009
- 3. What it takes to comply with S009
- 4. New S009 requirements (added to 2020 edition)
- 5. How to "Cover your Butt" professionally
- 6. How registration helps to avoid "downward price spiral"



Key issue 1 Conventional S009 requirements (S009 primer)

- 1. Specific cabling architecture i.e. "starwiring" for comms vs "daisy-chain wiring" for electrical
- Separation from hazardous services (e.g. mains electrical wiring)
- 3. Termination methodology to ensure reliable connection over long-term



Key issue 2 Scope of S009

- 1. Cabling Registration applies only to "Premise" or "Customer" Cabling downstream of Demarcation Point.
- 2. Lead-in cabling not covered by S009 however several carriers, including NBN, stipulate that only registered cablers can work on their network.
- 3. In fact nbn gives you the authority, see Authority to Alter nbn



Key issue 3 What it takes to comply with S009 (S009 primer)

1. Be Registered:

- a) Restricted (~1%)
- b) Open (~99%)
- c) Lift (<1%)

2. Add competencies

- a) Structured Cabling (~60%)
- b) Coaxial Cabling (~40%)
- c) Optical Fibre (~40%)
- d) Underground Cabling (~40%)
- e) Aerial Cabling (~40%)
- 3. Do the work in compliance with S009 and ensure it meets customer needs
- 4. At end of project, complete TCA1 Form, handing one copy to client and keep one copy yourself



Key issue 4
New S009
requirements in
2020 edition
(S009 update)

- 1. "Fitness-for-purpose" clause so applications <u>MUST</u> work on cabling, otherwise client has right not to pay you
- 2. Energy sources ES1, ES2, ES3
 - a) New criteria that classifies current & future applications power over comms cabling
 - b) Discussions between Comms Alliance & ERAC to determine who is responsible for which application (i.e. no longer differentiate responsibility by voltage levels)
- 3. Field-terminable plugs



Key issue 5 Cover your butt (business guidance)

- Increased awareness of your risks and accountability
- 2. Better understanding of 'fitness-for-intendedpurpose'
- 3. Better understanding of scope & limitations of insurance
- 4. Create an 'Escape Strategy'
- 5. "Standards are Your Best Friend"

Key issue 6 How to avoid "downward price spiral" (business guidance)



Differentiate yourself from 'cowboys' using 'FUD'

- a) Know, quote and adhere to regulations
- b) Advise clients that you only use "ACMA-compliant product"
- c) Advise client that they can check if someone is currently registered
- d) If pricing is raised by prospective client, ask if competitors are registered cablers and comply with S009 and S008
- e) Stress importance of ICT infrastructure
- f) Never allow client to minimise importance of service you provide
- g) risk to be criteria that classifies current & future applications power over comms cabling



Key take-Aways

- Get the S009 regs from Comms Alliance website – it's free <u>click here</u>
- 2. Read the regs it just takes time (if you don't read it, how can it protect you?)
- 3. Know your responsibilities and accountabilities (don't "bury your head in the sand")



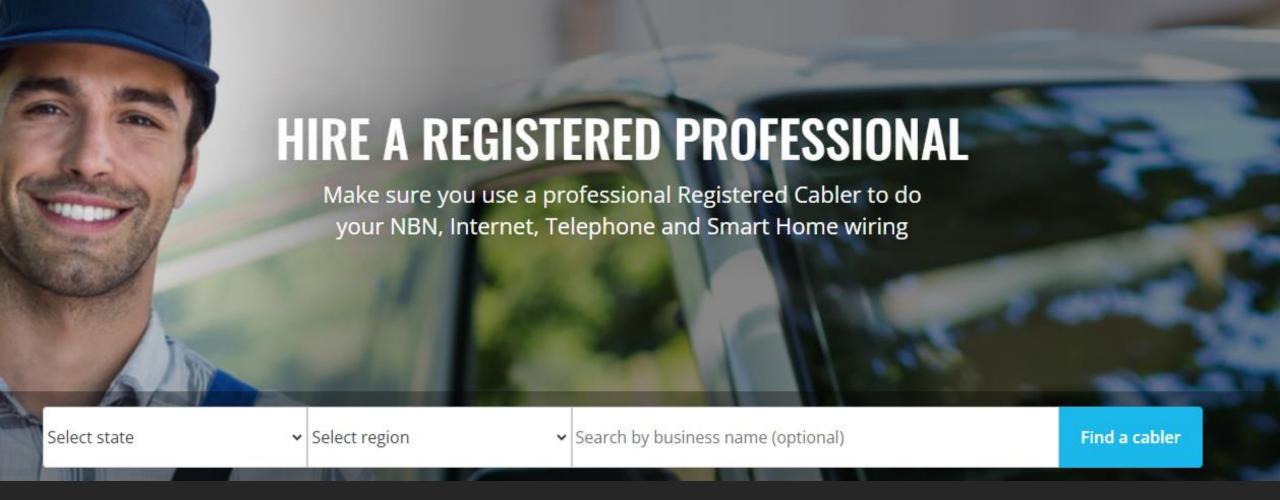
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A&Q

OPEN FOR QUESTIONS



All good things must come to an end

Thank you

Don't forget to visit <u>www.registeredcablers.com.au</u> and register your business



Checking if a cabler is registered

Identify whom the cabler is registered with and go to that registrar's website, follow the link on the right.

The registration number is made up of a letter and a series of number. The key when determining which registrar's site to go to, to check if the registration number is valid is the initial letter of the registration number. Example, if the registration number is B260XXXXX, then the registrar's site you need to go to is then link under "B", which is BRCA:

- A https://acrs.com.au/cabler-search/
- B https://www.brca.com.au/registered-cablers/
- F-

https://connect.fpaa.com.au/Connect/Registers/Cabling_Register.a spx?WebsiteKey=6ed16d3d-162a-43f6-99d9-4a77d147c34f

T - https://www.titab.com.au/cabler-search

If there is no first letter then you need to go to:

- https://www.asial.com.au/Web/Cabling/Lookup-a-cabling-registration